

# Section 5.6 <sup>Price</sup> Elasticity of Demand

Formula:  $E = -\frac{dq}{dp} \cdot \frac{P}{q}$  <sup>lowercase</sup>  $E < 1$  Inelastic  
<sup>\*where max occurs\*</sup>  $E = 1$  Unit elasticity  
 $E > 1$  Elastic

#6 pg. 437, where  $q = \frac{(400-p)^2}{100}$   $0 \leq p \leq 400$

Previous equations:  $y = x$ , but now  $q = p$ ; (y) becomes our (q) & (x) becomes (p)

form we use:  $q = \dots p$

Part a) Find  $E$  when  $p = \$40^{00}$

Step 1 Find  $\frac{dq}{dp}$ , so find derivative. Algebraically readjust to make it easier

so  $\frac{1}{100} (400-p)^2$

Using Power Rule:  $\frac{1}{100} \cdot 2(400-p)^1 \cdot (-1)$   
 Bring down power (1) new power b/c 2-1=1 Inside derivative (400-p)

Step 2  $= -\frac{(400-p)}{50}$

Step 3  $E = -\frac{dq}{dp} \cdot \frac{p}{q}$  Plug in pieces to our equation, so

$$E = -\frac{(400-p)}{50} \cdot \frac{p}{\left(\frac{(400-p)^2}{100}\right)}$$

Step 4 Clean up algebra:

$$E = \frac{(400-p)}{50} \cdot \frac{p}{1} \cdot \frac{100 \cdot 2}{(400-p)^2} = \frac{2p}{400-p}$$

\* Elasticity of D equation\*

Part a question: Find  $E$  when  $p = \$40$   
so plug in  $\$40$  to our equation

$$E = ? \text{ when } p = \$40$$

$$E = \frac{2(40)}{400-40} = \frac{80}{360} = 0.22$$

B/c  $E < 1$

Inelastic D, states  
as price increases  
our profit will not be  
negatively affected

Part b price for max revenue?

when  $E = 1$

Step 1 Use equation we created:

$$E = \frac{2p}{400-p} \text{ and set } = \text{to } 1, \text{ so}$$

$$E = \frac{2p}{400-p} = 1 ; \quad 2p = 400 - p ; \quad 3p = 400$$

$p = \$133.33$  should change  
this much to  
maximize revenue

Part c What is the maximum weekly  
revenue?

Step 1, so  $R = p * q$ ; use  $q = \frac{(400-p)^2}{100}$

Step 2  $q = \frac{(400-133.33)^2}{100}$ ;  $q = 711.13$

**Step 3** Total Revenue =  $p \cdot q = (133.33)(711)$

$$= \$94,797.63$$

**#8** Looking for elasticity of demand when  $p = 4$  **GOAL!!**

**Step 1** Demand function  $p = \frac{40}{q^{1.5}}$

**\*ALWAYS\*** Have to  $\Delta$  to format  $q = \dots p$

**Step 2**  $p \cdot q^{1.5} = 40$

**Step 3**  $q^{1.5} = \frac{40}{p}$

**Step 4** Undo power of  $q^{1.5}$  by changing 1.5 to fraction  $\frac{3}{2}$ , then multiply both sides by  $\frac{2}{3}$

$$(q^{3/2})^{2/3} = \left(\frac{40}{p}\right)^{2/3} \quad q = \frac{40^{2/3}}{p^{2/3}} \quad \text{or}$$
$$q = 40^{2/3} \cdot p^{-2/3}$$

**Step 5**  $E = -\frac{dq}{dp} \cdot \frac{p}{q}$  j so

$$\frac{dq}{dp} = 40^{2/3} \cdot -\frac{2}{3} p^{-2/3-1} = -\frac{2 \cdot 40^{2/3}}{3p^{5/3}}$$

**Step 6**  $-\left(\frac{-2 \cdot 40^{2/3}}{3 \cdot p^{5/3}}\right) \frac{p}{\left(\frac{40^{2/3}}{p^{2/3}}\right)}$

**Step 7** Get rid of denominator

$$= \frac{2(40^{2/3})}{3p^{2/3}} \cdot \cancel{p} \cdot \frac{p^{2/3}}{40^{2/3}} = \frac{2}{3}$$

**Step 8** Find  $E = ?$  when  $p = 4$

B/c no  $(p)$  left  $E = \frac{2}{3}$  always (constant)

**Step 9** Interpret the result !!

Regardless of what price is charged, the profit will continue to increase.